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Dear Newest Member of the Cahill Rock Stars Unit:

**CONGRATULATIONS!!!!** We are thrilled to welcome you as a member of our Rock Stars Unit. I truly believe the reason for our unit success is quality women like you. I love this business because the learning is never-ending and there are always opportunities to grow and make money. Our Unit Number is F200, and we are part of the James National Area and the Seminar Affiliation is Ruby (all of this will make more sense as time goes on).

Enclosed is a **Rock Stars New Consultant Checklist** that will guide you in getting your business started and tracking your progress. Rest assured that you'll receive continuous education via [www.marykayintouch.com](http://www.marykayintouch.com). Check out the **MK University Program** that can help you build strong selling and team-building skills. When you combine your skills with activity and a good attitude, you'll likely find the success you are looking for. As Mary Kay Ash said: "You can do everything right with the wrong attitude and fail to succeed; but you can do everything wrong with the right attitude and succeed beyond your dreams!" You are on the threshold of an exciting new endeavor and/or career. You'll find that I will be as involved in your business as you are. I sincerely want you to get more than you imagined from your Mary Kay business! I'm excited to have you on our team and can't wait to get to know you better.

Your Starter Kit will include a **"Start Something Beautiful" Magazine** that covers every phase of your new business. After reading through it, you will feel more confident about your new business. The Company will send you a monthly edition of the Applause Magazine that will update you on new products, programs, provide you with great training, and lots of recognition. Two other great sources of training, recognition and information are the Cahill Rock Stars Unit Face Book Page and our Unit website: [www.cahillrockstars.com](http://www.cahillrockstars.com).

You can access the InTouch website at [www.marykayintouch.com](http://www.marykayintouch.com). Enter your Consultant number and create a password and you'll have access to all the incredible information on that website. The First Steps Program is designed to get your new business started with a professional "Bang!"

You will receive a Monthly Newsletter from me, or you can view it on our Unit Website. It is full of recognition, motivation and education. Please complete your Weekly Accomplishment Sheets (WAS) every week and submit them to me through the InTouch Web Site (under Business Tools) each Sunday evening. Commit to attend our Success Training Meeting, or the meeting in your local area, weekly. Consistence is the key to success.

I look forward to working with you and will be following your progress with sincere interest. **PLEASE**, if you have any questions or concerns, call me anytime at 970-376-2010. My office hours are from 8:00 a.m. - 5:00 p.m., and 7:00 - 10:00 p.m. Monday through Friday. If I am not at home or it's on the weekend, leave me a message and I will get back to you as soon as possible. You can text and e-mail me, too - [vailcahills@gmail.com](mailto:vailcahills@gmail.com).

BEE-lieving in you,  
Michelle