



**WELCOME FROM YOUR NATIONAL
SALES DIRECTOR, STACY JAMES**



CONGRATULATIONS!

You have made a decision to make a difference in your own life! Mary Kay Ash was known to say, "If there are things in your life that need to change, there are things ABOUT your life that need to change." New opportunities can be scary and changes can be challenging, but every successful person in this world has at one point in their lives made a decision to take some positive steps in a beneficial direction. The quality of life they experienced was due to that decision. The decision to take responsibility and make a change.

The Mary Kay Business Opportunity was designed to be the answer to what needs to change or improve in your life. For me personally, I started my MK Business when I was teaching school full-time, my husband was a full-time student and our oldest daughter was four. I was only able to work my business one day a week, so on Sundays I would host three parties after church. After four months of this, I discovered that I could make more money running my MK Business on Sundays, than I did teaching all week! I left my teaching position and fully committed to working my business. My husband, Brian, was able to retire from the medical field at the young age of 32, because we no longer needed his income!

I have learned that the leaders in Mary Kay have a genuine and vested interest in their Consultants' success. Mary Kay teaches us to treat others according to their potential and not their productivity. Unconditional love is a positive influence that can literally affect generations. Through all of my experience, I have discovered that women can accomplish anything that they set their minds to, if they believe that they can!

This is going to be a BLAST! Your MK Business should be filled with fun and positive energy. Forget the scary and just be willing to learn! Mary Kay is a ministry, a movement, a cause for women and a sisterhood. The girlfriends that you will gain will be a huge blessing as you will be to others!

Welcome aboard! We are excited for you!

Love, *Stacy*