

First 30 Days
 (fill out top to bottom, left to right)
 7 squares = 1 Product for Demo
 14 squares = 2 Products for Demo
 21 squares = 3 Products for Demo
 28 squares = 4 Products for Demo

New Consultant Squares Checklist

Do the activity ♥ Fill in the squares ♥ Earn prizes!

Name: _____

Return to Michelle by: _____

Date Complete: _____

 <p>Register on InTouch With Consultant Number and Password</p>	 <p>Set up Personal Web Sit & Create FREE May Kay eMail Address</p>	 <p>Order Business Building Kits: Business cards, Product Labels, Address Stamp (with Personal Website & MK eMail Address)</p>	 <p>Open MK Personal Checking account w/ Debit Card</p>	 <p>Set up Pro Pay Account w/ Debit Card Attached (you'll need your MK Checking Account's routing numbers)</p>	<p>Listen to "Stacy James Inventory Options" CD or recording on www.nsdstacyjames.com Review Financing Options</p>	 <p>Organize your Starter Kit!!</p>	 <p>Change your cell phone Voicemail to a professional message</p>
<p>Complete your Welcome, Goal Setting & Money Management appointment with Michelle</p>	 <p>Make inventory decision with Michelle and Place your First Product Order WITH MICHELLE!!</p>	 <p>Make list of 50 women to share our products with. Star 25 you'd like to complete Pearls of Sharing with</p>	 <p>Make 10 Booking calls or texts, each week</p>	 <p>Book your first 8 Parties for first month of your business</p>	 <p>"LIKE" Cahill WOW Rock Stars Facebook page. Join James Area Social Group</p>	 <p>Set up your MK Business Facebook Page</p>	<p>Attend first Weekly Success Meeting. Be Pinned as New MK Beauty Consultant. Bring 3 Friends. Wear your pin for a week!</p>
 <p>Watch live Skin Care Class/Party with Michelle (this can be at first Success Meeting)</p>	<p>Attend New Consultant Orientation. Fill out Weekly Plan Sheet for 6 weeks. Bring notebook to take notes. All with Michelle!</p>	 <p>Hold Launch Party with minimum of 5 guests, within 2 weeks of starting your Business</p>	 <p>Make 10 Booking calls or texts</p>	 <p>Attend second Weekly Success Meeting, bring 3 friends for Skin Care Class, and take notes</p>	 <p>Follow up with first 8 Parties Booked, using Coaching Techniques</p>	 <p>Start Pearls of Sharing Training (listen to Michelle share Marketing Plan w/ 3 of your friends)</p>	 <p>Listen to Million Dollar Hot Line (640 -715-3900, access code 26717#) New message every day!</p>
 <p>Sell \$100 of MK Product in 1 day - that's a WOW Day! Report to Michelle</p>	 <p>Continue Pearls of Sharing Training (listen to Michelle share Marketing Plan with 3 MORE friends)</p>	 <p>Make 10 Booking calls or texts each week</p>	 <p>Perfect Star: pamper 15 faces w/in 30 days of starting Business</p>	 <p>Power Start: Pamper 30 faces w/in 30 days of starting Business Power Start Plus: Listen to 6 Marketing Plans</p>	 <p>Attend 3rd and 4th Weekly Success Meetings, bring 3 friends for Skin Care Class, and take notes</p>	 <p>Submit Weekly Accomplishment Sheet to Michelle each Sunday evening for first month in Business</p>	 <p>Fill out Personal Survey and return to Michelle</p>
 <p>Visit our Rock Stars Unit Website: www.cahillrockstars.com</p>	 <p>Read and Review "Start Something Beautiful" Magazine. Watch DVD from Starter Kit</p>	 <p>Track your mileage (use a checkbook register) for a month</p>	 <p>Be a STAR CONSULTANT in your first month as a Consultant!</p>	 <p>Earn the Advanced Color Consultant Badge Complete Color Confident Certification</p>	 <p>Sell \$100 of MK Product in 1 day - that's a WOW Day! Report to Michelle</p>	 <p>Read Mary Kay's Autobiography</p>	 <p>Hold 2nd and 3rd MK Parties with 3 or more guests</p>