

6 Most Important List (MK):

1.

2.

3.

4.

5.

6.

Calls to Make:

1.

2.

3.

4.

5.

Delegate Today:

1.

2.

3.

4.

5.

FAITH for Today:

7:00
8:00
9:00
10:00
11:00
12:00
1:00
2:00
3:00
4:00
5:00
6:00
7:00
8:00
9:00

Week of: _____

MARY KAY WEEKLY PLAN SHEET

JOB	FAMILY/PESONAL	MARY KAY NON-INCOME	MARY KAY INCOME APPTS	APPTS/ERRANDS
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	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
6:00 am							
7:00 am							
8:00 am							
9:00 am							
10:00 am							
11:00 am							
12:00							
1:00 pm							
2:00 pm							
3:00 pm							
4:00 pm							
5:00 pm							
6:00 pm							
7:00 pm							
8:00 pm							
9:00 pm							

6 MOST IMPORTANT THINGS TO DO THIS WEEK

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

SPECIAL NOTES

Mary Kay Cosmetics

Dual Marketing Concept

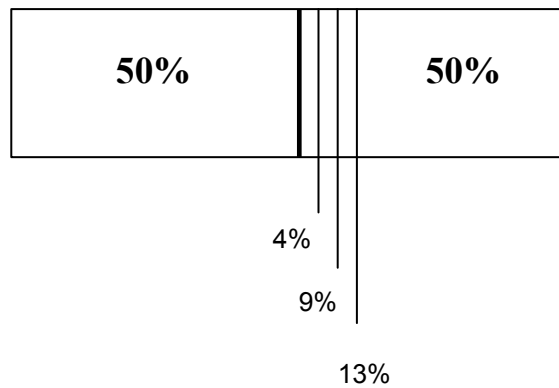
Retail Sales - 50%

Reorder Business - 50%

Sponsoring Structure

- 1.
- 2.
- 3.
- 4.
- 5.

Consultant Profit / Company Profit



Prizes, Gifts and Car Program

Tax Benefits

Directorship 13% Personal Team Commission
 13% Unit Commission
 Production Volume Bonus, \$500 - \$10,000 monthly

Finances

Fun, Friends, Frivolous

Freedom & Flexibility

Foundational Growth

NAME _____ DATE _____

Tell me about your values (Family/Friends/Faith/Career/Etc):

How do you define SUCCESS & what do you consider your best successes in life so far?

Is there a lesson from your childhood that has helped you become the success you are?

What are your Top 3 dreams or desires that you hope to accomplish in life & why are they of value to you?

What is Leadership to you?

When you bump up against an obstacle or find yourself frustrated – what methods do you use to move yourself back into a positive mindset?

When all is said and done ... is there anything specific that you would love to be remembered by?

MK MARKETING PLAN (reflections on each):

FINANCIAL:

FREEDOM & FLEXIBILITY:

FUN FRIENDS & FRIVOLOUS:

FOUNDATIONAL GROWTH:

OVERALL THOUGHTS:

Week 1:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Week 3:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Week 2:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Week 4:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____