

Mary Kay allows women to THRIVE vs. survive in many important ways!

Financial

- * Consultants: \$5,000—\$25,000/yr.
- * Cadillac Sales Directors: \$5,000—\$25,000/mo.
- * National Sales Directors: \$25,000—\$100,000/mo.
 - * Control over schedule
- * Run your business part-time 4—8 hrs/week or full-time 10—15 hrs/week
- * Product Marketing & Sales—50% Commission
- * Sponsoring Commissions—4—13 % & Cash Bonuses
- * Leadership & Mentoring— 26% Commissions & Bonuses

Freedom & Flexibility

- * Having control over your working hours and financial futures gives you hope and empowerment
- * Advance at your own pace based on your desire vs. waiting for someone else to decide for you
 - * Getting paid what you are worth
- * Job security—work at your own pace how you want, when you want and where you want
 - * Building your own business/future is fun & exciting!!
 - * No Quotas & Territories

Fun & Personal Growth

- * Recognition and Prizes, Career Car Program, All-Expense Paid Trips Around The World
 - * Incentive-based system helps you set and reach goals
- * Awards on a weekly, monthly, quarterly and yearly basis
- * Positive atmosphere, surrounded by achieving girlfriend
 - * Safe environment for personal growth
- * Goal Setting & Bounce Back Ability Skills
 - * Time & Money Management Skills
- * Self-Confidence & Self-Esteem Building
- * Run & Exciting way to embrace change

Future & Foundation

- * Building a future that is financially independent
- * Building a business through long-lasting relationships and friendships (not a one-time sale)
- * Company that is based on the principles of Faith first, Family second & Career third & follow the Golden Rule
 - * Place value on people, not production
- * We teach leadership skills and the concept of focusing more on others than on ourselves—passing that on to future generations

Name: _____ Phone: _____ Consultant: _____

Which emotion "stirs your heart" the most?

Hope for a better future ___ Control over schedule & finances ___ Mentoring others ___

Fun with girlfriends ___ Recognition & Prizes ___ Personal/Professional growth ___

Family pride in you ___ Ability to build confidence in others ___ Building your confidence & self-esteem ___

What would be your #1 reason for becoming a MK Consultant and why would you be good?

How much extra money per month would make a significant difference for your situation?

What question do you need answered to be able to make a decision?

With the proper training, do you feel you could learn to do what I do? Yes ___ No ___ Maybe ___

Who do you know that you think would be a good MK Consultant?

On a scale of 1–10, what is your interest level in becoming a New MK Consultant? (1: I want to stay a Happy, Satisfied Customer, 5: Chicken Answer :-), 10: I want to start today). ___ Thank you for your input!